



**Inbound services**

OUR VALUES

Proximity - Quality - Innovation - Professional ethics  
Multidisciplinary approach and expertise - We provide added value



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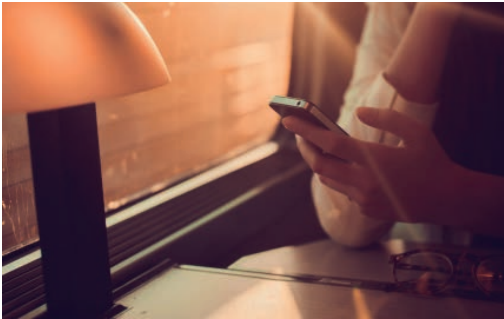
## 360° approach

At present, the problems that companies have are complex, interconnected and global. Therefore, they need co-ordinated services which, with a 360°-degree vision, offer solutions with tangible added value.

Auren has always been committed to a multidisciplinary approach, and is therefore one of the few firms on the market capable of offering a 360° approach.

The partners that Auren chooses for co-ordinating these services have the holistic vision needed in order to keep a line of permanent direct dialogue open with each client, and to propose case-by-case solutions through the most suitable teams of professionals.





Multidisciplinary Inbound Services from professionals specialising in multinational companies in order to provide support in the foundation, implementation and improving business abroad.

The 360° approach of Auren is managed through a main trusted and responsible contact person between Auren and the various participating professionals, in order to ensure maximum alignment with the interests of the (parent) company and the subsidiary.

## Professionals involved

- Legal advisors
- Tax advisors
- Labour advisors
- Human resource management consultants
- Business process consultants
- International Tax advisors
- Auditors
- Fiscal representation

## Inbound Services

There are many questions to be answered when a company decides to set up an entity abroad: strategic, political and cultural conditions, procedures for gaining permissions, possible types of activity, and corporate and labour issues, taxation and administrative aspects as well as international accounting must all be clarified. International companies establishing an entity abroad usually face complex tax and legal issues which quite often differ from those in their home countries. Auren builds a bridge between the home country of the parent company and country of domicile of the new entity and offers security to find the best structure for the group and being compliant abroad.

## Company foundation package

The advice and support we offer in the creation of your entity abroad is all-inclusive – we assist you in determining the best way to structure your business overseas. We advise you and prepare the necessary steps and documents, while arranging communication with required notary, tax office and commercial register offices.

We handle the legal formalities so that you are able to concentrate on your business, e.g. we do the tax and business registration, assistance with opening a bank account, registration at the tax office, application for the reimbursement of withholding taxes, registration of import VAT, and much more.



## **Domiciliation Service for your new entity**

If necessary, we bring you in contact with trust services providers where you can register your companies address. A beneficial feature is that the company's mail is being processed and they are in direct contact with us. There are also possibilities of arranging local office space, storage space and an office infrastructure with for example corporate secretary services.

## **Ongoing local accounting and tax services**

We take care of the bookkeeping for your entity abroad, your current tax obligations, and preparation of the annual account reports and ensure that the company is tax compliant abroad.

## **International accounting services**

We assist the local entity in preparing their financial accounts according to IFRS or other local GAAP accounting standards for group reporting purposes.

## **Tax, Management Consolidation and Reporting (Group)**

There can be no meaningful control in a group of companies without management reporting. We advise you and adjust your reports to uniform standards – so that group management, or shareholders at home and abroad, have a clear overview of the financial picture abroad. We take care of the payrolls, social security, contributions, withholding tax, etc.

## **Tax Consulting and Tax planning**

We specialize in tax consulting and tax planning for multinational companies: Preparation for and representation during tax audits, International VAT issues, Use of Double Taxation Agreements, Establishing Transfer Pricing for intercompany transactions, Dealing with withholding tax issue and Optimization of the group tax rate.

## **Invoicing & Dunning**

We Create and send invoices with your company logo directly from our system, ensuring that no turnover or late payment slips through. In addition, we monitor your outgoing invoices and create regular reminders and reports.

## **Financial Management Services**

We make sure that the financial management of operational assets works efficiently. We analyse and monitor cash requirements for the local entity and create transfer lists for approval. We systematise your bids, e.g., insurance policies, according to jointly developed criteria. Depending on the needs of the local entity, everyday tasks can be outsourced to us.

Through our partner companies we can assist in the provision of interim managers at short notice.

## **Corporate Finance abroad**

Corporate finance projects are always characterised by great complexity. The advantages of consulting "from a single source" become particularly clear here. No matter what transaction you are planning abroad, for example the takeover of a competitor, we support you in all phases of this complex process.

## **Legal advisory**

Our counsellors at law help in the protection of your interest and the interest of the company. This includes drafting our reviewing (second opinions) of purchase and sales agreements, license agreements, loan agreements, employment contracts and other contracts. In addition, our professionals collaborate with a civil-law notary, to take care of all the formalities required for an incorporation of companies, entering into mergers and acquisitions and all other matters including corporate governance.



# Differentiating value



## HR & Payroll, working visas

Local payroll implies three main concerns: The process is complex, usually it is time consuming and subject to various difficult rules and (compliance) regulations. Payroll data contains private and personal data; therefore, this information must stay confidential. In our opinion, companies that establish themselves on the local market perform best when focusing on the core business and use an experienced local partner for these highly confidential services. Further the payroll is more complex in case of foreign employees. Finally, our HRM services relate to helping and managing in all related HRM topics. If required, we assist employers with the recruitment of qualified professional, legal and financial aspects related to the employees.

## Auditing

Our audit reports are considered as an instrument of efficiency to yield accuracy, quality, and credibility to financial information, on which various stakeholders related with companies base their decisions. But more than that, the audit services are characterized by adding value. Our clients perceive that our work helps them to improve the quality of their financial information to identify risk areas, to ensure the viability of their businesses. From up-close, with the greatest efficiency.

With a license to carry out obligatory audits and as a member of the prestigious 'Forum of Firms' of the international Federation of Accountants (IFAC), we advise and support during the conversion and implementation of international reporting standards.

## Why Auren?

- We are a multidisciplinary professional service firm, aimed at creating value and contributing to the sustainable development.
- We have presence in 11 countries and 60 offices, and with our membership in Antea, with coverage in over 70 countries.
- We have our own proven methodology.
- We have a multidisciplinary team of specialists.
- Client proximity.
- We use a document digitisation system, providing clients with access.
- We have extensive proven experience and professional recognition.



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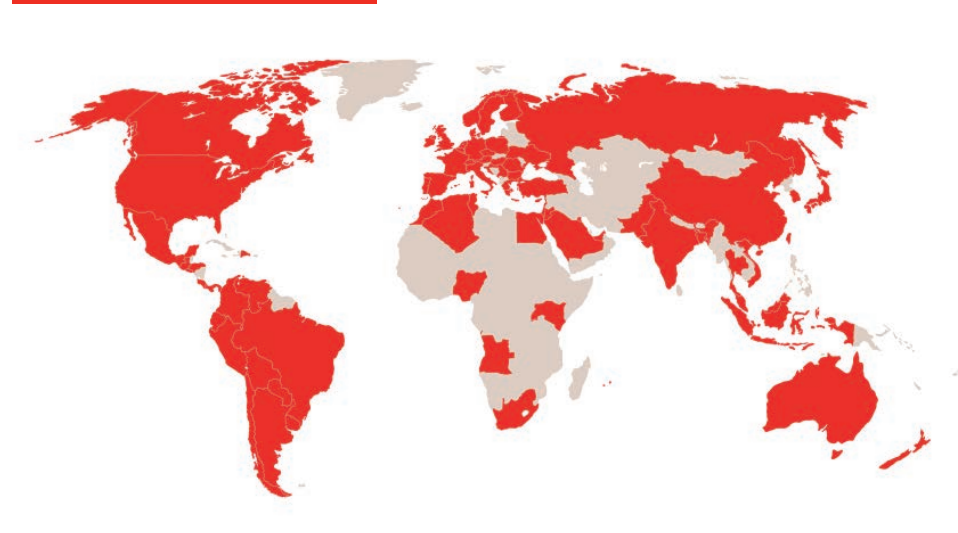
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ASSOCIATES

**EUROPE:** Andorra, Austria, Belgium, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Finland, France, **Germany**, Greece, Hungary, Ireland, Italy, **Luxembourg**, Malta, Montenegro, Norway, Poland, **Portugal**, Romania, Russia, Serbia, **Spain**, Sweden, Switzerland, **The Netherlands**, Ukraine, United Kingdom.

**AMERICA:** **Argentina**, Bolivia, Brazil, Canada, **Chile**, **Colombia**, Costa Rica, Dominican Republic, Ecuador, El Salvador, Guatemala, Honduras, **Mexico**, Panama, Paraguay, Peru, **Uruguay**, USA, Venezuela.

**MIDDLE EAST AND AFRICA:** Algeria, Angola, Egypt, **Israel**, Jordan, Kenya, Kuwait, Lebanon, Mauricio, Morocco, Nigeria, Saudi Arabia, South Africa, Tunisia, Turkey, UAE, Uganda.

**ASIA-PACIFIC:** Australia, Bangladesh, China, India, Indonesia, Japan, Malaysia, New Zealand, Pakistan, Singapore, South Korea, Thailand, Vietnam.

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